

SQL SAFE BACKUP CASE STUDY

Medium Enterprise, Health Care, USA

Introduction

This case study of Crystal Run Healthcare is based on a November 2017 survey of SQL Safe Backup customers by TechValidate, a 3rd-party research service.

"With SQL Safe Backup, we get huge time savings in terms of backup and recovery times, and big space savings."

"SQL Safe Backup gives us time and confidence."

Challenges

The business challenges that led the profiled company to evaluate and ultimately select SQL Safe Backup:

- Were unable to manage an entire backup environment via a centralized console
- Had difficulty detecting and resolving backup problems
- Were missing RTOs because of slow data recovery times
- Were missing SLAs because of data growth

Use Case

The key features and functionalities of SQL Safe Backup that the surveyed company uses: Has 100 to 499 SQL Server databases in their environment.

Results

The surveyed company achieved the following results with SQL Safe Backup:

- Team impact:
 - Are able to manage an entire backup environment with a single solution
 - Have faster backup and recovery times
 - Have earlier detection and quicker resolution of backup problems
- Organizational impact:
 - Gained confidence that an entire environment is adequately backed up
 - Consistently met organization-oriented RPOs, RTOs, and SLAs
 - Improved business continuity via rapid recovery after outages

Reduced:

Company Profile

Company: **Crystal Run Healthcare**

Company Size: **Medium Enterprise**

Industry: **Health Care**

About SQL Safe Backup

SQL Safe Backup saves money by reducing database backup time by up to 50% over native backups and reducing backup disk space by up to 95%. It also enables complete handsfree automated backup of entire SQL Server infrastructures and ensures compliance with the backup and recovery policies of organizations.

Learn More:

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SQL Safe Backup

Backup	time:	more	than	80%
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- Backup storage requirements: 60% to 80%
- Backup inefficiencies/failures: more than 80%
- Recovery time: more than 80%
- Missed RPOs, RTOs, and SLAs: more than 80%
- Backup-related IT costs: 60% to 80%
- Rates the following SQL Safe Backup capability compared to its competition:
 - Policy-based management: better

Source: David Kranes, Database Administrator, Crystal Run Healthcare

Research by **TechValidate**



✓ Validated Published: Oct. 28, 2018 TVID: D2B-E3D-F48